



# ONE SPIFF TO RULE THEM ALL

# Earn 1X SPIFF

## Earn 1X SPIFF on new logo MRC when you:

Sell any new logo deal with Windstream Enterprise

36-month term or longer

SPIFF payable on all monthly recurring charges, including solution and access\*



Plus, earn an additional 5% residual on Cloud Connect, OfficeSuite UC®, SASE, SSE and SD-WAN

Learn more about the [ONE Partner Program](#).

**\*SPIFF terms:** Offer valid from April 1, 2024, to December 31, 2024. New Logo 1X SPIFF only available to a customer who is not receiving services and has not received any services in the prior six (6) months from Windstream Enterprise. Taxes, surcharges and fees excluded from SPIFF MRCs. Deals over \$25,000 MRC will require prior SPIFF eligibility approval. See here for the complete list of terms and conditions.

[See the complete list of terms and conditions.](#)

**5% residual terms:** Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2024. The additional residual incentive is in addition to the residual amount based on the new commission structure rolled out in April 2019. To qualify, all sales must be customer signed and submitted on/before COB December 31, 2024. All qualifying sales must include one or more strategic solutions on a 24-month term or longer and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR.

[Submit your eligible deals for approval.](#)